

## Pre-schedule your meeting with potential buyers and sellers



## SAVE THE DATE

**analytica India 2019**

Date: Sep 19 - 21, 2019

### Buyer Seller Forum

The Buyer-Seller Forum facilitates direct contact between exhibitors and buyers from domestic and international markets through prescheduled meetings. This tailor-made match-making- platform allows exhibitors to contact possible business partners filtered by branch, position or companies. In return it allows visitors to search for specific applications or brands.

Exhibitors can meet new companies and potential customers, which otherwise would have not been possible within a span of three days.

In 2018, 912 meetings were conducted between 150 buyers and 120 (registered) exhibitors.

### Benefits of Buyer-Seller meetings

- ✓ Generate more business
- ✓ Meet national and international buyers
- ✓ Form new strategic partnerships
- ✓ Gain industry knowledge

### Testimonials

*"The exhibition is extremely delightful and to be precise it is very informative. We see that exhibitors has come up with a new kind of innovation and higher technology. This platform gives you a very good exposure where in you get to interact and exchange valuable information with the industry people. We got to know about the latest trends in pharma industry over all."*

**Aparna Tripathi, Director, Pharma Nova, Exports Ltd.**

*"Coming to this expo is a really good experience. I have attended this expo in China as well as in Vietnam. This exhibition really helps the companies in pharma and diagnostics in coordinating. This is helping the already growing market of analytical technologies. Hyderabad being the biotech market is the perfect venue for this expo."*

**Sumit Agarwal, Country Manager, Enzyme Research Laboratories (ERL), USA**

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The application form for the Buyer-Seller meetings at analytica Anacon India and India Lab Expo 2019 will be available as of spring 2019.

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